

Revenue by geographical area

(in EUR million)	FY 2008 (*)	FY 2007 (*)	Change	% organic growth (*)	2008 revenue breakdown
France	1,580	1,479	+101	+6.9%	29%
United Kingdom	950	866	+84	+9.7%	17%
The Netherlands	1,063	1,080	-17	-1.6%	19%
Germany + Central Europe	642	606	+36	+5.9%	12%
Rest of EMEA	872	798	+75	+9.4%	16%
Americas	194	221	-27	-12.2%	4%
Asia – Pacific	177	138	+39	+28.6%	3%
Total Group new scope (*)	5,479	5,188	+291	+5.6%	100%
Italy	20	261	-241		
AEMS Exchange	125	247	-122		
Impact from exchange rates		156	-156		
Other disposals		4	-4		
Total Group	5,623	5,855	-232		

(*) At same scope and exchange rates i.e. excluding Italy and AEMS Exchange and at 2008 exchange rates.

Revenue by service line

(in EUR million)	FY 2008 (*)	FY 2007 (*)	Change	% organic growth (*)	2008 revenue breakdown
Consulting	349	346	+3	+1.0%	6.4%
Systems Integration	2,202	2,089	+113	+5.4%	40.2%
Managed Operations	2,928	2,753	+175	+6.4%	53.4%
Total Group new scope (*)	5,479	5,188	+291	+5.6%	100%
Italy	20	261	-241		
AEMS Exchange	125	247	-122		
Impact from exchange rates		156	-156		
Other disposals		4	-4		
Total Group	5,623	5,855	-232		

(*) At same scope and exchange rates i.e. excluding Italy and AEMS Exchange and at 2008 exchange rates.

Revenue by industry sector

(in EUR million)	FY 2008 (*)	FY 2007 (*)	Change	% organic growth (*)	2008 revenue breakdown
Public Sector	1,384	1,313	71	+5.4%	25%
Financial Services	1,202	1,050	152	+14.5%	22%
Manufacturing	834	849	-15	-1.8%	15%
Telecoms and Media	821	844	-24	-2.8%	15%
Retail	533	532	1	+0.3%	10%
Utilities	495	475	20	+4.2%	9%
Others	210	124	86	+69.1%	4%
Total Group new scope (*)	5,479	5,188	291	+5.6%	100%
Italy	20	261	-241		
AEMS Exchange	125	247	-122		
Impact from exchange rates		156	-156		
Other disposals		4	-4		
Total Group	5,623	5,855	-232		

(*) At same scope and exchange rates i.e. excluding Italy and AEMS Exchange and at 2008 exchange rates.